



## **Infrastructure and Financial Planning (I&F) MEETING**

Thursday October 1, 2020, 3:00 P.M. open session

**FACE TO FACE MEETINGS ARE SUSPENDED UNTIL FURTHER NOTICE DUE TO COVID 19**  
**MEETING TO BE REMOTELY BROADCAST**  
**PHONE AND/OR VIDEO PHONE COORDINATES TO FOLLOW**

**Chair: Knud Kirkegaard,**

**Members: Kevin Cooksy, Burl Skaggs, Keith Uota**

**1) 3:00PM Call to Order/roll call**

KK\_\_x\_\_ KC\_\_x\_\_ BS\_\_x\_\_ KU\_\_x\_\_ (P-Present, A-Absent)

**Public Present**\_\_\_\_ Phil,

**2) ADOPTION OF AGENDA: KK\_\_x\_\_ KC\_\_x\_\_ BS\_\_x\_\_ KU\_\_x\_\_ (Y=yes, N=no, - ABSENT))**

**3) ADOPTION OF 17 SEPTEMBER 2020 MINUTES: KK\_\_x\_\_ KC\_\_x\_\_ BS\_\_x\_\_ KU\_\_x\_\_ (Y=yes, N=no)**

Note: removed names from donation and distribution.

**4) PUBLIC FORUM/PUBLIC COMMENT:** Only items that are within the jurisdiction of this committee will be considered. Statements from the floor will be heard during public forum/public comment; public comments are limited to one 5-minute comment per person per topic.

**Phil** – Airport Corner lot, looks like Dave’s Rental Car has left the property and is vacant. Possible revenue source if able to acquire property. Possible to have FAA provide 90% funding and we do 10% “sweat equity”. Kevin said FAA and Caltrans are pushing back on sweat equity application. Phil will contact AOPA to inquire about sweat equity application. Also, Phil described Certified Federal Screener program where individual can review federal properties (i.e. – fuel tanks, fuel systems, etc.) and acquire for free before it goes to auction.

**5) OLD BUSINESS:**

a) Promotion of Measure P

- Review progress on contacts -
  - Made continued progress on direct contacts.
  - Feedback – two items, which need follow-up: goals list is not approved, and not clear on airport immediate financial needs.
- Review/update contact plan
  - Plan to divide up remaining residences that need to be contacted with volunteers. Goal is to contact all residences.



- Other activities, e.g. info booth, postcard, new bulletins
- b) Committee for Measure P updates – donations, signs
  - \$752 donated, with \$60 left. Additional donations have been promised.
- c) CARES Update
  - Kevin reached out today to get confirmation that we are still covered. FAA acknowledged the FAA database issue of Airpark origin, but has not confirmed when issue will be fixed.
  - Phil recommended going to Dept. of Homeland Security, DHS, for fence security costs. He believes Jackson's new fence and possibly Placerville were funded 100% by DHS. Kevin will follow-up with DHS, but he believes Placerville's fence was funded by the county.

**7) NEW BUSINESS:**

- a) Management of fuel, hangar, tie-down income
  - Public, individual requested to add this agenda item but did not attend. Kevin read his email to the committee. (email copy below)
  - These items, as well as other revenue sources, were discussed over several weeks during open committee meetings with very few public attendees.
  - CPAD is not subsidizing fuel, and fuel profit margins have been increased 50% this year. CPAD fuel sale prices are not the lowest in the area. Placerville consistently has a lower price.
  - Hanger and tie-downs fees are competitive (more expensive than Placerville) in the area. All hangers and tie-downs are fully leased.
- b) Funding options for utility vehicle
  - CARES issue above.
- c) Funding options for the FuelMaster pedestal to a compliant Point of Sale system (card reader)
  - Reviewed funding proposal and process. Knud is getting another quote from QTPod so there will be two quotes. Recommendation to have simple table to compare quotes. Burl to review format. Estimates show FuelMaster total lowest cost will be better than QTPod. Fuel provider and bank (credit card) will not provide funding/subsidies for POS system.
- d) Funding a reserve for potential legal action(s)
  - Decision to wait until an issue arises. There is budgetary fund for small legal issues (i.e. – letters).

**8) ADJOURNMENT at \_\_\_4:11PM's\_\_\_\_\_**

**NEXT MEETING: October 8, 2020**



**From:** (Removed)

**Sent:** Wednesday, September 30, 2020 10:44 AM

**To:** manager [cameronparkairport.com](http://cameronparkairport.com) <[manager@cameronparkairport.com](mailto:manager@cameronparkairport.com)>

**Subject:** Message for CPSD I&F Planning Committee and CPAD Board

CPAD Board & Committee Members

Re: Notice of Regular Meeting of the CPAD  
Infrastructure & Financial Planning Committee  
Thursday, October 1st, 2020 at 3PM (Zoom)

I request this be included with the agenda for tomorrow's meeting as dated above.

2 essential funding mechanisms at the airport have been available for several decades and these are 1) Fuel Sales & 2) Hanger and tie-downs for aircraft.

Management of these income earning resources has failed over the years. CPAD drove paying commercial businesses away, we have failed to set pricing correctly for fuel (among other reasons) and have not managed appropriate escalations in rental of hangers and tie-downs. Had these been managed properly over the last 30 years we would most likely be in great fiscal condition. Had these been managed properly over the last 5 years, we would still see a positive return to address other airport fiscal needs. CPAD must "manage" these resources with fiscal profitability versus subsidizing cheap fuel and cheap storage for CPAD residents and others. It is not within the scope of the district organization to manage these valuable assets with irresponsibility.

Sincerely,

Chris Cockrell, Taxpayer & Resident of CPAD